

Dr. Courtney C. Brown, Dean of the Columbia Graduate School of Business, was born in St. Louis, Missouri, on 15 October 1904. After graduation from Dartmouth College in 1926 with the B. S. degree, he spent 10 years in investment management work in New York City before returning to an academic campus to take the doctorate and teach at Columbia University. When World War II intervened, he entered 3-1/2 years of service with the Department of State and the Commodity Credit Corporation. Primarily, his work was that of negotiation with foreign governments and others to procure exportable surpluses of needed supplies for the national war effort. Following the war he was associated with the Standard Oil Company (N. J.), where his duties included serving as Economist, Assistant to the Chairman of the Board, and as a Director of Esso Standard Oil Company. He returned again to Columbia University on 1 February 1954, as dean of the Graduate School of Business. Since that date, he has additionally served for interim periods as vice president in charge of the business affairs of the university and as the Executive Director of the American Assembly. He is a member of the Board of Directors of the American Electric Power Company, Associated Dry Goods Corporation, the Union Pacific Railroad Company, Uris Buildings Corporations, and was a public governor of the New York Stock Exchange, from 1959 to 1962. Additionally, he serves as a Trustee of the Council for Financial Aid to Education, the American Assembly, and as a member of the Executive Committee of the U. S. Council of the International Chamber of Commerce. This is Dr. Brown's first lecture to the College.